

Environmental Services Market Update



## **About Our Firm**

Houlihan Lokey, Inc. (NYSE:HLI) is a leading global investment bank with expertise in mergers and acquisitions, capital solutions, financial restructuring, and financial and valuation advisory.

Our firm is the trusted advisor to more top decision-makers than any other independent global investment bank.

### **CORPORATE FINANCE**

|   | 4 M&A Advisory Rankings<br>Global Transactions |     |
|---|--|-----|
|   | Deals  |     |
| 1 | Houlihan Lokey                                 | 415 |
| 2 | Rothschild & Co                                | 406 |
| 3 | Goldman Sachs & Co                             | 371 |
| 4 | JP Morgan                                      | 342 |
| 5 | Morgan Stanley                                 | 309 |
|   |  |     |

Source: LSEG (formerly Refinitiv). Excludes accounting firms and brokers.

No. 1 Global M&A Advisor

Leading Capital Solutions Group

### FINANCIAL RESTRUCTURING

| 2024 Global Distressed Debt &<br>Bankruptcy Restructuring Rankings |                                 |       |  |  |  |  |  |  |  |
|--|---------------------------------|-------|--|--|--|--|--|--|--|
|  | Advisor                         | Deals |  |  |  |  |  |  |  |
| 1  | Houlihan Lokey                  | 88    |  |  |  |  |  |  |  |
| 2  | PJT Partners Inc                | 59    |  |  |  |  |  |  |  |
| 3  | Rothschild & Co                 | 48    |  |  |  |  |  |  |  |
| 4  | Lazard                          | 44    |  |  |  |  |  |  |  |
| 5  | Perella Weinberg Partners LP    | 40    |  |  |  |  |  |  |  |
| Sour   | rce: LSEG (formerly Refinitiv). |       |  |  |  |  |  |  |  |

No. 1 Global Restructuring Advisor

1,800 + Transactions Completed Valued at More Than \$3.8 Trillion Collectively

### FINANCIAL AND VALUATION ADVISORY 2000–2024 Global M&A Fairness Advisory Rankings Deals Advisor **Houlihan Lokey** 1,243 Duff & Phelps, A Kroll Business 1,045 JP Morgan 1,020 UBS 4 792 698 Morgan Stanley Source: LSEG (formerly Refinitiv).

Announced or completed transactions.

No. 1 Global M&A Fairness Opinion Advisor Over the Past 25 Years

2,000+ Annual Valuation Engagements



Learn more about how our advisors can serve your needs:

Corporate Finance

 $\rightarrow$ 

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Financial Restructuring

Financial and Valuation Advisory

Our Industry Coverage



## Fully Integrated Financial Sponsor Coverage

## 25

Senior officers dedicated to the sponsor community in the Americas and Europe.

## 1,900+

Sponsors covered, providing market insights and knowledge of buyer behavior.

## 800+

Companies sold to financial sponsors over the past five years.



As of March 31, 2025.
As of April 30, 2025.

3) LTM ended March 31, 2025.

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## About Our Business Services Industry Group

Houlihan Lokey's Business Services Group combines extensive industry relationships with substantial experience to offer a broad array of M&A, corporate finance, restructuring, and financial and valuation advisory services to the business services industry.

### Business Services: No. 1 for All Global Transactions

|         | 4 M&A Advisory Rankings<br>Global Business Services Transactions |    |  |  |  |  |  |  |
|---------|--|----|--|--|--|--|--|--|
| Advisor |  |    |  |  |  |  |  |  |
| 1       | Houlihan Lokey   | 86 |  |  |  |  |  |  |
| 2       | Rothschild & Co  | 62 |  |  |  |  |  |  |
| 3       | Goldman Sachs & Co   | 54 |  |  |  |  |  |  |
| 4       | Benchmark International  | 49 |  |  |  |  |  |  |
| 5       | JP Morgan  | 46 |  |  |  |  |  |  |

Source: LSEG (formerly Refinitiv). Excludes accounting firms and brokers.



#### Industry Coverage RELAM GANNETT Startek has been acquired by funds managed by has received from C CenterOak PACELINE .... OCEAN SOUND CSP SQUARE Refinancing & Dividend \$135,000,000

Based on the number of transactions

investment bank for all global business

**Business Services** 

MARIANI

CAPITAL CAPITAL PARTNERS

Revolver, Term Loan & Delayed Draw Term Loa

Challenger

RICHARDSON

**C**C

LINK CAPITAL

afinancing & Growth Capit

Kelly

MOTION RECRUITMENT

LITTLEJOHN & CO.

DEPENDABLE

DHE's LTL division has been

**KNIGHT** 

SWIFT

services M&A transactions in 2024.

and according to data provided by

LSEG (formerly Refinitiv), Houlihan

Lokey was ranked the

No. 1



Tombstones included herein represent transactions closed from 2022 forward.



### Industry Sector Coverage

We cover a broad array of sectors, with financial professionals dedicated to each of our primary coverage areas.



BPO Services



Equipmentas-a-Service

**IT** Services



Specialty Consulting and Risk Services



Transportation and Logistics





Facility and **Residential Services** 



Marketing Services



Testing, Inspection, Certification, and Compliance





Environmental Services



HCM Services



Pharma Commercialization



Training and Education

### **Key Facts** and Figures

## 170 +

Dedicated Business Services Financial Professionals

## 86

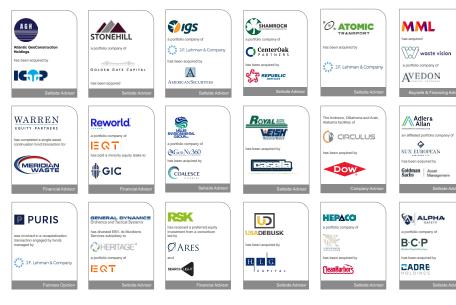
Completed Business Services M&A/Private Placement Transactions in CY24

## About Environmental Services Team

Houlihan Lokey's market-leading Environmental Services practice has advised on 100+ closed transactions, including more than 35 since the beginning of 2023. We have earned a reputation as a thought leader in the industry and a partner to our clients, having achieved outstanding results in M&A advisory, capital raising, restructuring, financial and valuation advisory services, and other strategic advisory for the foremost public and private companies in our sector.

We understand the unique characteristics of this essential, nondiscretionary, regulatorydriven industry that keeps companies environmentally compliant, operating efficiently and safely, and focused on sustainability/ESG initiatives. Our disciplined, intellectually driven approach and deep industry relationships will help you successfully advance your vision. We optimize client outcomes by running meticulously executed, competitive processes, leveraging our world-class corporate and private equity access to bring the right senior decision-makers to the negotiation table.

### **Featured Transactions**



### **Subsector Coverage**

₩

**Energy From** 

Solid Waste,

Solutions

Recycling, and

**Beneficial Reuse** 

Waste and

Biofuels



Climate Change Impact Planning and Mitigation



Emergency Preparedness and Response



Industrial Hazardous, and Specialty Waste Services



Precision Agriculture and Sustainable Farming





Ecological Restoration and Remediation



ESG Consulting and Engineering



Liquid and Solid Portable Containment Equipment



Pump and Water Critical Infrastructure Rehabilitation and Life Extension



Solutions

Water, Air, and Soil Treatment

### Leadership



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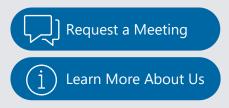
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Please reach out to us to schedule a call to discuss this guarter's market update or to explore how we can serve your business needs.



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Houlihan Lokey

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## Introduction Environmental Services Market Update

Despite macro volatility and a broader M&A slowdown, environmental services remains one of the most active verticals across all industries.

The sector's mission-critical role in infrastructure, compliance, and industrial continuity has helped insulate deal flow from broader cyclicality.

Private equity and infrastructure investors continue deploying capital, drawn by long-term regulatory tailwinds, recurring revenue, and growing sustainability relevance.

Large-scale Q1 2025 deals— Republic's acquisition of Shamrock, Triumvirate's recap by Berkshire Partners, and GFL Environmental's investment by Apollo and BC Partners—underscore continued buyer confidence. Environmental services continued to show outsized resilience in Q1 2025, with M&A deal activity holding firm despite broader market softness. Investors remain focused on the sector's unique blend of nondiscretionary demand, ability to capture GDP+ price increases, and long-term regulatory drivers. The return of the Trump administration has introduced uncertainty around federal enforcement and trade policy. While the imposition of tariffs may impact vendors and sector companies with global supply chains, similar to shocks seen in the immediate post-COVID-19 period, the broader industry has characteristics that support continued outperformance. These include largely domestic operations, relatively small ticket sizes, and diversified end-market exposure. As a result, public companies in the environmental services space have by and large not seen nearly the same level of volatility as the broader market year-to-date and have significantly outperformed the S&P 500 (+3.8% for the Houlihan Lokey Environmental Services Index versus -4.4% for S&P 500 for Q1 2025.)<sup>(1)</sup>

Private equity, infrastructure funds, and large-cap strategics have remained active buyers, with capital deployment concentrated in regulated and infrastructure-adjacent verticals. Headline transactions in Q1 reflect this trend: Republic Services completed the acquisition of Shamrock Environmental to bolster its industrial and wastewater capabilities, while Triumvirate Environmental was recapitalized by Berkshire Partners. In another large-scale transaction in the space, Apollo Global Management and BC Partners invested in GFL's Environmental Services division, with GFL retaining a significant minority stake. This transaction represents a broader trend of non-traditional capital solutions transactions that have taken place across many industry verticals over the past half-decade. These large-scale transactions were complemented by a steady stream of announced sponsor-backed tuck-in acquisitions across a range of subverticals.

As the market navigates macro crosscurrents, environmental services remains a rare bright spot. With a growing pool of buyers seeking scaled, recurring revenue platforms, the sector is expected to remain a key target for capital deployment through 2025.





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Disclaimer

## **Featured Sector News**

Corporate development initiatives across the environmental services sector reflect expansion investments, innovation, and leadership shifts.

| Date      | Company      | Subsectors                                     | Description   | Article Link |
|-----------|--------------|--|---|--------------|
| 3/13/2025 | enviri       | Environmental Services                         | Harsco Environmental's SteelPhalt plant in Basque Country, Spain, opened on March 19, 2025, as its first permanent site outside the U.K. Located in a highly industrial area, the plant processes 195,000+ tons of slag annually, producing 200,000+ tons of sustainable asphalt for regional roads and converting steel byproducts into a perpetually recyclable stream. | Read More    |
| 3/11/2025 | <b>Lette</b> | Waste Management                               | Casella Waste Systems and the University of Vermont announced their launch of the Casella Center for Circular Economy and Sustainability with a \$1.5 million investment. This industry-first research hub will tackle sustainable waste management and circular economy solutions, combining Casella's expertise with UVM's academic leadership.                         | Read More    |
| 3/10/2025 | NIVI5        | Environmental and<br>Sustainability Consulting | NV5 Global has announced \$18 million in new data center design and commissioning contracts across the U.S. and Asia.<br>With more than 1GW of systems designed, NV5 utilizes innovations like immersion cooling and AI-driven thermal<br>management to meet growing demands for scalable, sustainable infrastructure.  | Read More    |
| 3/5/2025  | ARCADIS      | Environmental and<br>Sustainability Consulting | Arcadis has announced the resignation of CFO Virginie Duperat-Vergne, effective May 31, 2025. Willem Baars will assume the role of interim CFO from June 1, 2025. Virginie is recognized for her contributions, including strategic acquisitions and financial leadership, and leaves Arcadis with a strong foundation.   | Read More    |
| 2/13/2025 | wsp          | Environmental and<br>Sustainability Consulting | WSP Global and Microsoft have formed a seven-year, \$1 billion+ partnership to accelerate digital transformation in the AEC industry. Combining WSP's engineering expertise with Microsoft's AI technology, the collaboration aims to deliver cutting-edge solutions, optimize processes, and drive innovation globally.  | Read More    |
| 1/31/2025 | Stantec      | Environmental and<br>Sustainability Consulting | Stantec announced the integration of its Health Sciences and Sustainability Advisory services within its Environmental Services practice to address risks like climate, biodiversity, and social conditions. The team delivers solutions for EHS challenges, ESG support, sustainability planning, and human health impact analysis.                                      | Read More    |
| 1/21/2025 | Stantec      | Environmental and<br>Sustainability Consulting | Stantec has named Luke de Hayr as EVP of Environmental Services starting January 2025, succeeding Susan Reisbord, now COO for North America. With more than 25 years of expertise, de Hayr will lead a global team that uses innovative solutions to address climate, permitting, and remediation challenges.   | Read More    |
| 1/7/2025  | NIVI5        | Environmental and<br>Sustainability Consulting | NV5 announced updates to its executive leadership, appointing Founder Dickerson Wright as Executive Chairman and Ben<br>Heraud as CEO. The changes aim to drive growth, innovation, and profitability through advanced technologies and<br>expanded capabilities, continuing NV5's success as an industry leader.   | Read More    |

Sources: Company websites, press releases.

## Featured Transactions Executed by Houlihan Lokey's Environmental Services Team



### Houlihan Lokey Advises Atlantic GeoConstruction Holdings

- Atlantic GeoConstruction Holdings (AGH) was acquired by I.CO.P. S.p.A. The transaction closed on March 31, 2025.
- AGH is a leading provider of geotechnical engineering and ground improvement services across the Atlantic coast of the U.S. The company operates through two well-known regional brands—GeoStructures and ASAP—and has decades of expertise in soil improvement, deep foundations, and containment works.
- Houlihan Lokey served as the exclusive financial advisor to AGH and initiated, structured, and negotiated the transaction. The acquisition of AGH will give I.C.O.P. a strong foothold in the U.S. market and open new business opportunities in a market valued at more than \$11 billion in 2024.



a portfolio company of GOLDEN GATE CAPITAL has been acquired Sellside Advisor

- Houlihan Lokey Advises Stonehill Environmental Partners
- Stonehill Environmental Partners (Stonehill), a portfolio company of Golden Gate Capital (Golden Gate), was acquired by an undisclosed buyer. The transaction closed on March 11, 2025.
- Launched in 2021 with a de novo investment from Golden Gate in partnership with Stonehill CEO Jay Parkinson, Stonehill is an environmental services business that enables energy customers to recycle and dispose of water safely, reliably, economically, and with minimal carbon emissions. Since Golden Gate's investment, the business has quadrupled earnings organically through the growth of both new and existing contracts with premier energy counterparties.
- Houlihan Lokey served as the lead financial advisor to Stonehill.

### a portfolio company of S.F. Lehman & Company has been acquired by AMERICAN SECURITIES

### Houlihan Lokey Advises Integrated Global Services

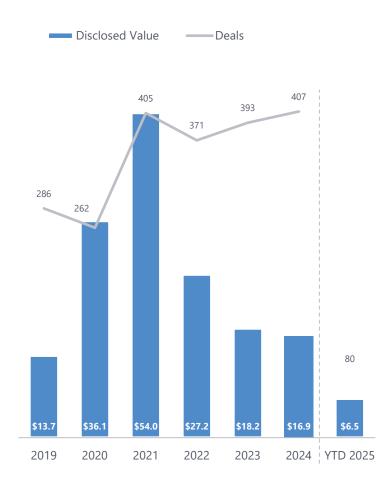
- Integrated Global Services, Inc. (IGS), a portfolio company of J.F. Lehman & Company, was acquired by American Securities. The transaction closed on March 6, 2025.
- IGS is a leading global provider of proprietary, highly engineered asset integrity and environmental and efficiency technologies across a diverse set of geographies and end markets. IGS' solutions directly support the safe and productive operation of critical facility infrastructure by addressing the impacts of corrosion and erosion, increasing throughput efficiency, reducing emissions, and more.
- Houlihan Lokey served as the lead financial advisor to IGS.

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## Additional Environmental Services M&A Highlights

### **Transaction Value and Deal Volume**

(\$ in Billions)



### Additional Notable Transactions

| Date      | Acquirer                | Target                 | Subsector              | Deal Value<br>(\$M) |
|-----------|-------------------------|------------------------|------------------------|---------------------|
| 3/31/2025 |                         |                        | Waste Management       | -                   |
| 3/24/2025 |                         | SAMEX.                 | Environmental Services | -                   |
| 3/24/2025 | Atlas Copco             | mss                    | Environmental Services | -                   |
| 3/19/2025 | WASTE SERVICES          | PINTO<br>SERVICE, INC. | Waste Management       | _                   |
| 3/17/2025 | bp <mark>ifrance</mark> |                        | Waste Management       | \$873.6             |
| 3/12/2025 | nuveen                  | CleanPlanet            | Waste Management       | \$30.0              |
| 2/28/2025 | COLLECTIVE              |                        | Waste Management       | -                   |
| 2/18/2025 | 🛣 Ara Partners          | PRODUCTS               | Waste Management       | -                   |
| 2/14/2025 |                         | SHAMROCK               | Environmental Services | _                   |
| 2/13/2025 | Crystal<br>Clean        | Recovery Systems, Inc. | Waste Management       | -                   |
| 2/13/2025 | Crystal<br>Clean        | PES                    | Environmental Services | -                   |
| 2/4/2025  | Berkshire Partners      |                        | Waste Management       | _                   |
| 1/7/2025  | A POLLO<br>BC PARTNERS  | GFL                    | Waste Management       | \$5,600.0           |
| 1/3/2025  | weste execution         | PHILLIPS<br>REC VERIES | Waste Management       | _                   |

### Key Takeaways

M&A activity in the environmental services sector remained active in Q1 2025, supported by long-term demand fundamentals, infrastructure-linked tailwinds, and continued investor appetite for nondiscretionary businesses.

Announced transactions ranged across deal size and strategic rationale, including new PE-backed platform transactions, sponsor-backed add-ons, and strategic vertical integration efforts.

While disclosed values remain modest, they do not reflect several large private transactions that closed during the quarter with undisclosed valuations, suggesting actual deal activity was stronger than reported figures imply.

Middle-market activity remained robust, particularly across regulated waste, PFAS remediation, and beneficial reuse.

Source: S&P Capital IQ as of March 31, 2025.

## **Equity Market Index Performance**



Key Takeaways

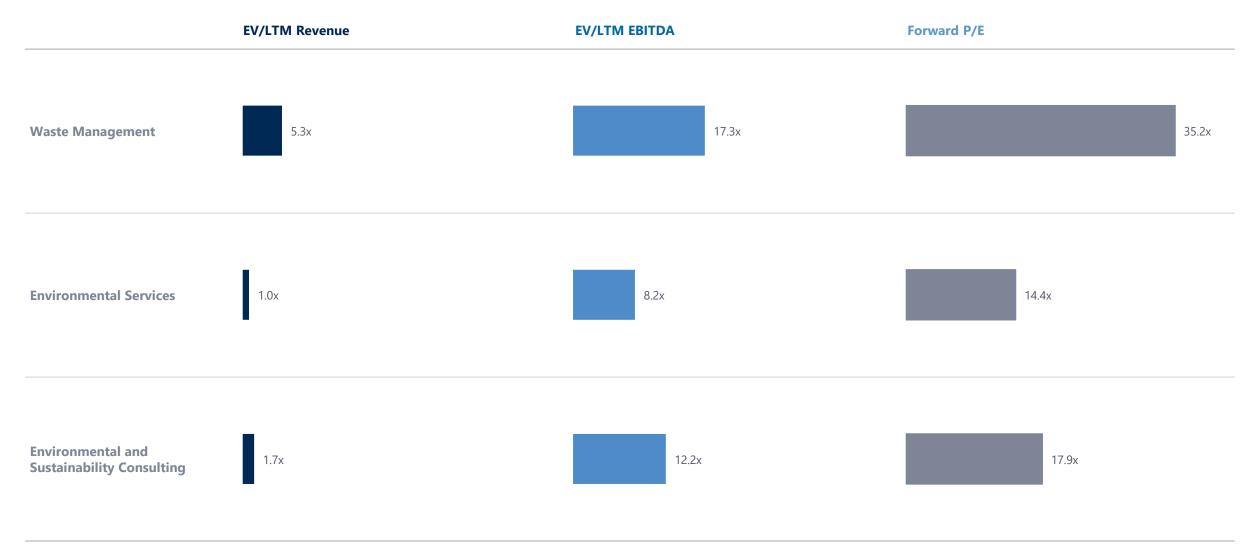
Equity markets entered 2025 on solid footing, driven by optimism around rate cuts, a resilient labor market, and easing inflation. Volatility reemerged postelection, as tariff proposals and regulatory uncertainty sparked a broader sell-off in industrial and infrastructure-linked sectors. The S&P 500 rose 7.0% in the 12 months ending March 31, 2025, peaking just before the Trump administration's "Liberation Day" tariff announcement.

The Houlihan Lokey Environmental Services Index rose 3.8% in Q1, outperforming the S&P 500's 4.4% decline. This relative strength reflects the defensiveness of environmental services, particularly the large, vertically integrated solid waste companies that anchor the public index. This outperformance reflects a reversal of a Q4 trend, whereby the Houlihan Lokey Environmental Services Index noticeably underperformed the S&P 500 in the immediate aftermath of the U.S. presidential election.

Source: S&P Capital IQ. Data as of March 31, 2025. All share prices rebased to 100

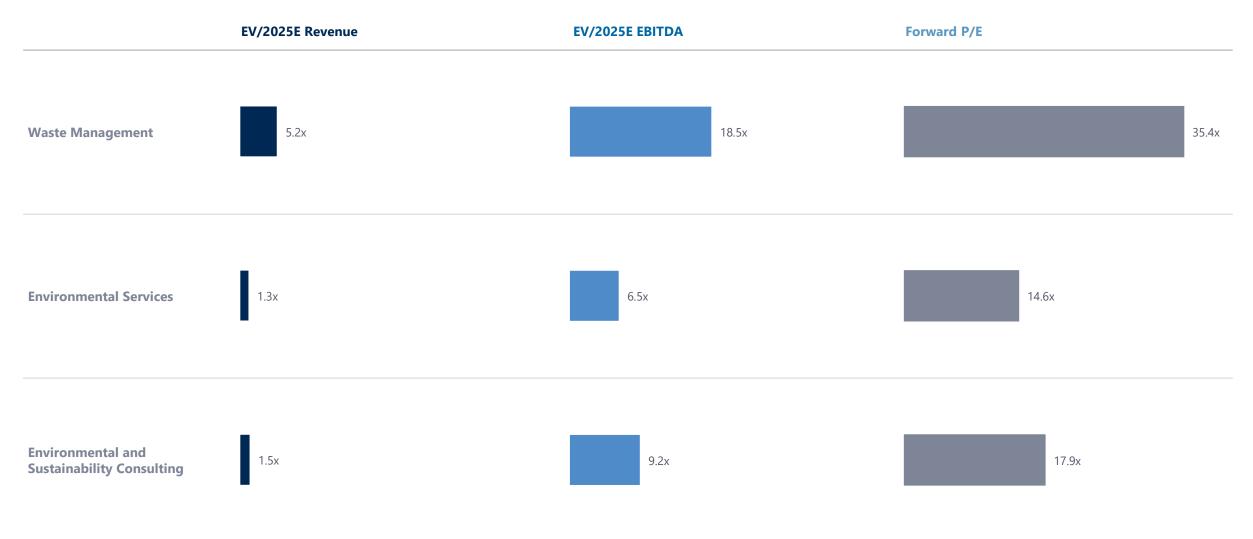
(1) The Houlihan Lokey Environmental Services Index consists of a diversified set of 17 companies across the environmental services sector. See pages 14 and 15 for a complete list.

## Public Company Valuations (LTM March 2025)



Source: Trading multiples are based on share price, other market data, and broker consensus future revenue and earnings estimates from S&P Capital IQ as of March 31, 2025.

## Public Company Valuations (2025E)



Source: Trading multiples are based on share price, other market data, and broker consensus future revenue and earnings estimates from S&P Capital IQ as of March 31, 2025.

## **Public Comparable** (LTM March 2025) Environmental Services

(\$ in Millions, Except per-Share Prices)

As of 3/31/25

|                           |                                    |                    |            |                  |                        |                 | LTM            |               |       | TEV/        |            |             |
|---------------------------|------------------------------------|--------------------|------------|------------------|------------------------|-----------------|----------------|---------------|-------|-------------|------------|-------------|
|                           |                                    | Market Cap<br>USDM | EV<br>USDM | Net Debt<br>USDM | Net Debt/LTM<br>EBITDA | Revenue<br>USDM | EBITDA<br>USDM | EBITDA Margin | EPS   | Forward P/E | LTM EBITDA | LTM Revenue |
|                           | Casella Waste Systems, Inc.        | \$7,065.1          | \$7,914.0  | \$774.2          | 2.1x                   | \$1,557.3       | \$367.4        | 23.6%         | \$0.2 | N/M         | 21.5x      | 5.1x        |
|                           | GFL Environmental Inc.             | 17,530.9           | 24,946.3   | 7,238.6          | 5.0x                   | 5,464.1         | 1,448.3        | 26.5%         | (1.5) | N/M         | 17.2x      | 4.6x        |
| Waste<br>Management       | Republic Services, Inc.            | 75,622.9           | 88,507.9   | 12,639.0         | 2.5x                   | 16,032.0        | 5,116.0        | 31.9%         | 6.5   | 35.2x       | 17.3x      | 5.5x        |
| Wanagement                | Waste Connections, Inc.            | 50,375.7           | 58,710.7   | 8,022.5          | 3.3x                   | 8,919.6         | 2,443.1        | 27.4%         | 2.4   | 37.0x       | 24.0x      | 6.6x        |
|                           | Waste Management, Inc.             | 93,093.7           | 117,621.7  | 23,486.0         | 3.4x                   | 22,063.0        | 6,840.0        | 31.0%         | 6.8   | 30.2x       | 17.2x      | 5.3x        |
| Median                    |                                    |                    |            | \$8,022.5        | 3.3x                   | \$8,919.6       | \$2,443.1      | 27.4%         | \$2.4 | 35.2x       | 17.3x      | 5.3x        |
| Mean                      |                                    |                    |            | \$10,432.1       | 3.3x                   | \$10,807.2      | \$3,243.0      | 28.1%         | \$2.9 | 34.2x       | 19.5x      | 5.4x        |
|                           | Clean Harbors, Inc.                | \$10,615.2         | \$13,052.8 | \$2,183.1        | 1.6x                   | \$5,890.0       | \$1,357.5      | 23.0%         | \$7.4 | 25.3x       | 9.6x       | 2.2x        |
|                           | Enviri Corp.                       | 533.4              | 2,017.3    | 1,351.7          | 4.1x                   | 2,342.6         | 328.7          | 14.0%         | (1.6) | N/M         | 6.1x       | 0.9x        |
| Environmental<br>Services | Séché Environnement S.A.           | 610.9              | 1,773.2    | 879.5            | 4.1x                   | 1,232.4         | 215.5          | 17.5%         | 4.7   | 10.5x       | 8.2x       | 1.4x        |
| Services                  | SECURE Waste Infrastructure Corp.  | 2,519.9            | 2,817.7    | 297.5            | 1.0x                   | 7,417.1         | 309.3          | 4.2%          | 1.6   | 14.6x       | 9.1x       | 0.4x        |
|                           | Veolia Environnement S.A.          | 25,051.4           | 46,570.0   | 18,136.5         | 2.9x                   | 46,269.8        | 6,351.6        | 13.7%         | 1.7   | 14.3x       | 7.3x       | 1.0x        |
| Median                    |                                    |                    |            | \$1,351.7        | 2.9x                   | \$5,890.0       | \$328.7        | 14.0%         | \$1.7 | 14.4x       | 8.2x       | 1.0x        |
| Mean                      |                                    |                    |            | \$4,569.6        | 2.7x                   | \$12,630.4      | \$1,712.5      | 14.5%         | \$2.8 | 16.2x       | 8.1x       | 1.2x        |
|                           | Arcadis NV                         | \$4,582.2          | \$5,379.9  | \$767.2          | 1.4x                   | \$5,171.3       | \$557.0        | 10.8%         | \$2.8 | 13.4x       | 9.7x       | 1.0x        |
|                           | Inspired PLC                       | 117.6              | 197.1      | 77.1             | 3.0x                   | 117.4           | 25.5           | 21.7%         | 0.1   | 6.1x        | 7.7x       | 1.7x        |
| Environmental             | Montrose Environmental Group, Inc. | 494.3              | 854.2      | 224.8            | 5.6x                   | 696.4           | 40.3           | 5.8%          | (2.2) | N/M         | 21.2x      | 1.2x        |
| and Sustainability        | NV5 Global, Inc.                   | 1,256.9            | 1,493.8    | 202.4            | 1.2x                   | 941.3           | 162.9          | 17.3%         | 0.4   | 14.9x       | 9.2x       | 1.6x        |
| Consulting                | Stantec Inc.                       | 9,466.0            | 10,724.0   | 1,256.8          | 1.9x                   | 4,077.3         | 653.0          | 16.0%         | 2.2   | 23.1x       | 16.4x      | 2.6x        |
|                           | Tetra Tech, Inc.                   | 7,840.1            | 8,676.5    | 640.3            | 0.9x                   | 4,504.0         | 709.9          | 15.8%         | 1.0   | 20.9x       | 12.2x      | 1.9x        |
|                           | WSP Global Inc.                    | 22,171.7           | 25,766.9   | 3,591.5          | 2.5x                   | 11,236.0        | 1,443.7        | 12.8%         | 3.7   | 25.9x       | 17.8x      | 2.3x        |
| Median                    |                                    |                    |            | \$640.3          | 1.9x                   | \$4,077.3       | \$557.0        | 15.8%         | \$1.0 | 17.9x       | 12.2x      | 1.7x        |
| Mean                      |                                    |                    |            | \$965.7          | 2.4x                   | \$3,820.5       | \$513.2        | 14.3%         | \$1.1 | 17.4x       | 13.5x      | 1.8x        |
| Overall Median            |                                    |                    |            | \$1,256.8        | 2.5x                   | \$5,171.3       | \$653.0        | 17.3%         | \$1.7 | 20.9x       | 12.2x      | 1.9x        |
| Overall Mean              |                                    |                    |            | \$4,809.9        | 2.7x                   | \$8,466.6       | \$1,668.8      | 18.4%         | \$2.1 | 20.9x       | 13.6x      | 2.7x        |

Source: Trading multiples are based on share price, other market data, and broker consensus future revenue and earnings estimates from S&P Capital IQ as of March 31, 2025.

## **Public Comparable** (2025E) Environmental Services

### (\$ in Millions, Except per-Share Prices)

As of 3/31/25

|                           |                                    | Net Debt/2024<br>EBITDA | EV/R | evenue | EV/EI | BITDA | P     | /E    | 2023-202 | 5E CAGR | EBITDA | Margin | Forwa | ard P/E |
|---------------------------|------------------------------------|-------------------------|------|--------|-------|-------|-------|-------|----------|---------|--------|--------|-------|---------|
|                           |                                    |                         | 2024 | 2025E  | 2024  | 2025E | 2024  | 2025E | Revenue  | EBITDA  | 2024   | 2025E  | 2024  | 2025E   |
|                           | Casella Waste Systems, Inc.        | 2.8x                    | 5.1x | 4.4x   | 21.5x | 18.9x | N/M   | N/M   | 19.0%    | 18.6%   | 23.6%  | 23.4%  | N/M   | N/M     |
| 147                       | GFL Environmental Inc.             | 5.1x                    | 4.6x | 5.5x   | 17.2x | 18.5x | N/M   | N/M   | (10.5%)  | (2.5%)  | 26.5%  | 29.7%  | N/M   | N/M     |
| Waste<br>Management       | Republic Services, Inc.            | 2.8x                    | 5.5x | 5.2x   | 17.3x | 16.7x | 37.3x | 35.2x | 6.3%     | 7.9%    | 31.9%  | 31.4%  | 37.1x | 35.4x   |
| management                | Waste Connections, Inc.            | 3.5x                    | 6.6x | 6.2x   | 24.0x | 18.6x | N/M   | 37.0x | 9.0%     | 15.0%   | 27.4%  | 33.2%  | 37.7x | 37.1x   |
|                           | Waste Management, Inc.             | 4.0x                    | 5.3x | 4.6x   | 17.2x | 15.6x | 34.0x | 30.2x | 12.0%    | 11.3%   | 31.0%  | 29.4%  | 29.5x | 30.3x   |
| Median                    |                                    | 3.5x                    | 5.3x | 5.2x   | 17.3x | 18.5x | 35.7x | 35.2x | 9.0%     | 11.3%   | 27.4%  | 29.7%  | 37.1x | 35.4x   |
| Mean                      |                                    | 3.7x                    | 5.4x | 5.2x   | 19.5x | 17.6x | 35.7x | 34.2x | 7.2%     | 10.0%   | 28.1%  | 29.4%  | 34.8x | 34.3x   |
|                           | Clean Harbors, Inc.                | 2.0x                    | 2.2x | 2.1x   | 9.6x  | 11.0x | 26.6x | 25.3x | 6.9%     | (1.4%)  | 23.0%  | 19.2%  | 25.3x | 26.4x   |
|                           | Enviri Corp.                       | 4.4x                    | 0.9x | 0.9x   | 6.1x  | 6.5x  | N/M   | N/M   | (1.6%)   | (2.9%)  | 14.0%  | 13.6%  | N/M   | N/M     |
| Environmental<br>Services | Séché Environnement S.A.           | 4.0x                    | 1.4x | 1.3x   | 8.2x  | 6.1x  | 16.6x | 10.5x | 6.4%     | 14.9%   | 17.5%  | 21.3%  | 10.4x | 10.0x   |
| Services                  | SECURE Waste Infrastructure Corp.  | 0.7x                    | 0.4x | 2.6x   | 9.1x  | 7.7x  | 7.0x  | 14.6x | (58.4%)  | (7.9%)  | 4.2%   | 33.9%  | 12.9x | 15.5x   |
|                           | Veolia Environnement S.A.          | 2.7x                    | 1.0x | 0.9x   | 7.3x  | 6.0x  | 20.5x | 14.3x | 0.4%     | 8.0%    | 13.7%  | 15.3%  | 15.1x | 13.7x   |
| Median                    |                                    | 2.7x                    | 1.0x | 1.3x   | 8.2x  | 6.5x  | 18.5x | 14.4x | 0.4%     | (1.4%)  | 14.0%  | 19.2%  | 14.0x | 14.6x   |
| Mean                      |                                    | 2.8x                    | 1.2x | 1.6x   | 8.1x  | 7.5x  | 17.7x | 16.2x | (9.3%)   | 2.1%    | 14.5%  | 20.7%  | 15.9x | 16.4x   |
|                           | Arcadis NV                         | 1.5x                    | 1.0x | 1.2x   | 9.7x  | 8.2x  | 18.2x | 13.4x | (10.4%)  | 12.9%   | 10.8%  | 14.8%  | 14.1x | 12.8x   |
|                           | Inspired PLC                       | 3.6x                    | 1.7x | 1.3x   | 7.7x  | 5.0x  | 6.7x  | 6.1x  | 7.9%     | 34.6%   | 21.7%  | 26.8%  | 4.6x  | 5.9x    |
| Environmental             | Montrose Environmental Group, Inc. | 7.1x                    | 1.2x | 1.1x   | 21.2x | 8.2x  | N/M   | 28.2x | 10.1%    | 67.2%   | 5.8%   | 13.8%  | N/M   | N/M     |
| and Sustainability        | NV5 Global, Inc.                   | 1.5x                    | 1.6x | 1.5x   | 9.2x  | 9.2x  | 43.8x | 14.9x | 9.3%     | 2.3%    | 17.3%  | 15.8%  | 16.2x | 14.9x   |
| Consulting                | Stantec Inc.                       | 2.1x                    | 2.6x | 2.4x   | 16.4x | 14.3x | 37.7x | 23.1x | 7.9%     | 11.2%   | 16.0%  | 16.9%  | 25.3x | 22.1x   |
|                           | Tetra Tech, Inc.                   | 1.4x                    | 1.9x | 1.9x   | 12.2x | 14.0x | 30.7x | 20.9x | 5.1%     | 1.4%    | 15.8%  | 14.0%  | 20.1x | 20.9x   |
|                           | WSP Global Inc.                    | 2.6x                    | 2.3x | 2.7x   | 17.8x | 14.5x | 45.4x | 25.9x | (5.7%)   | 13.4%   | 12.8%  | 18.3%  | 27.1x | 25.1x   |
| Median                    |                                    | 2.1x                    | 1.7x | 1.5x   | 12.2x | 9.2x  | 34.2x | 20.9x | 7.9%     | 12.9%   | 15.8%  | 15.8%  | 18.2x | 17.9x   |
| Mean                      |                                    | 2.8x                    | 1.8x | 1.7x   | 13.5x | 10.5x | 30.4x | 18.9x | 3.5%     | 20.4%   | 14.3%  | 17.2%  | 17.9x | 16.9x   |
| Overall Median            |                                    | 2.8x                    | 1.9x | 2.1x   | 12.2x | 11.0x | 28.7x | 22.0x | 6.4%     | 11.2%   | 17.3%  | 19.2%  | 20.1x | 20.9x   |
| Overall Mean              |                                    | 3.0x                    | 2.7x | 2.7x   | 13.6x | 11.7x | 27.0x | 21.4x | 0.8%     | 12.0%   | 18.4%  | 21.8%  | 21.2x | 20.8x   |

Source: Trading multiples are based on share price, other market data, and broker consensus future revenue and earnings estimates from S&P Capital IQ as of March 31, 2025.

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